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## THE CONNECTION

May 2017

THE GREATER PITTSBURGH BUSINESS CONNECTION meets at Eat 'n Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

*The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!*

Visit our website: [www.gpbc-pgh.org](http://www.gpbc-pgh.org) and follow us on twitter: @GPBCAirportChap

### Officers

President.....Denise Sinkavich  
 Vice-President.....Suzette McCarrell  
 Treasurer.....Bernie Slutiak  
 Secretary.....Lori Melchiorre  
 Director.....Eddie Grimes

Membership.....Jim Stossel  
 Sergeant-at-Arms..... Brad Amper  
 Social Director.....Lori Melchiorre  
 Newsletter Editor.....Lori Melchiorre  
 Historian.....Jim Stossel

### Scheduled Speakers

DATE	10 MINUTE SPEAKER	5 MINUTE SPEAKER
May 3	Susan Ansell	Tim Pierce
May 10	John McLay	Kelly Burgos-Harper
May 17	Rachel King	Brian Koeberle
May 24	Bernie Slutiak	Bob Davies
May 31	Terry Stewart	Suzette McCarrell
June 7	Keith Certo	Scot Pennell

*Only members speak, there are no outside speakers. The speakers are allotted time to demonstrate the unique aspects of his or her business.*

**REMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE FOLLOWING WEEK'S SPEAKER TO SWITCH WITH YOU.**

## GPBC MEMBERSHIP DIRECTORY

<p><b>SCHIFF MAINTENANCE &amp; CONTRACTING</b></p> <p>Robert Schiff 909 Santiago Road Imperial, PA 15126 412 805 8602 Robschiff69@yahoo.com</p>	<p><b>ANSELL &amp; ASSOCIATES, P.C.</b> (Certified Public Accountant)</p> <p>Susan J. Ansell, CPA 3025 Washington Road, Suite 300 McMurray, PA 15317 Tel: (724) 941-6350 Fax: (724) 941-6377 Cell: (724) 350-6218 <a href="mailto:cpaplus@verizon.net">cpaplus@verizon.net</a> <a href="http://www.ansellcpa.com">www.ansellcpa.com</a></p>	<p><b>BT CONSULTING SERVICE</b> (Small Business Computer Consulting)</p> <p>Brian Thomas 123 Washington Street, Suite 151, Washington, PA 15301 Tel: (412) 469-0733 Fax: (412) 469-0732 <a href="mailto:bthomas@btconsultingservice.com">bthomas@btconsultingservice.com</a> <a href="http://www.btconsultingservice.com">www.btconsultingservice.com</a></p>
<p><b>COMCAST SPOTLIGHT</b> (Television Advertising)</p> <p>Lori Melchiorre 7 Parkway Center, Suite 500 Pittsburgh, PA 15220 Tel: (412) 444-2145 Fax: (412) 808-0060 <a href="mailto:Lori_Melchiorre@comcast.com">Lori_Melchiorre@comcast.com</a> <a href="http://www.comcastspotlight.com/pittsburgh">www.comcastspotlight.com/pittsburgh</a></p>	<p><b>DDS WEB DESIGN</b> (Web Design)</p> <p>Denise Sinkavich PO Box 652 Imperial, PA 15126 Tel: (412) 965-1390 <a href="mailto:Denise@ddswebdesign.com">Denise@ddswebdesign.com</a> <a href="http://ddswebdesign.com">ddswebdesign.com</a></p>	<p><b>AT&amp;T MOBILITY</b></p> <p>Rachel King 4900 McKnight Road Pittsburgh, PA 15237 724 256 3455 412 364 3670 <a href="mailto:Rachel.king.1@att.com">Rachel.king.1@att.com</a> Att.com</p>
<p><b>FIRST COMMONWEALTH BANK</b> (Business Banking)</p> <p>John McLay McCandless Office 11 Pine Creek Road Wexford, PA 15090 Tel: (412)-358-3536 Fax: (412)-364-6082 <a href="mailto:JMclay@fcbanking.com">JMclay@fcbanking.com</a> <a href="http://www.fcbanking.com">www.fcbanking.com</a></p>	<p><b>GOOD ADVERTISING</b> (Advertising Specialties)</p> <p>Eddie &amp; Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Cell (412) 576-7513 <a href="mailto:goodadv@comcast.net">goodadv@comcast.net</a> <a href="http://www.good-advertising.com">www.good-advertising.com</a> <a href="mailto:grimes.s@comcast.net">grimes.s@comcast.net</a></p>	<p><b>INSURANCE CONSULTANTS OF PGH</b> (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Tel: (412) 344-2800 Fax : (412) 344-2805 Cell: (412) 498-7990 <a href="mailto:bslutiak@icpitt.com">bslutiak@icpitt.com</a></p>
<p><b>KELLER WILLIAMS</b> (Real Estate)</p> <p>Michele Long 417 Walnut St Sewickley, PA 15143 Tel: 412-788-0888 ext. 304 Cell: 412-735-0753 <a href="mailto:michelelong@kw.com">michelelong@kw.com</a> <a href="http://www.besthomesinpittsburgh.com">www.besthomesinpittsburgh.com</a></p>	<p><b>KERNICK TIRE CENTER &amp; AUTO REPAIR</b> (Automobile Service)</p> <p>Dick Kernick 4470 Steubenville Pike Robinson Township, PA15205 Tel: 412-922-6181 <a href="mailto:kernicktire@verizon.net">kernicktire@verizon.net</a></p>	<p><b>MOHSIN MORTGAGE CORPORATION</b></p> <p>Zafar Mohsin 3075 Washington Road Upper Level Bridgeville, PA 15017 Tel: 412 221 1569 Fax: 412 221 1625 <a href="mailto:zafm@mmcmtg.com">zafm@mmcmtg.com</a> <a href="http://www.mmcmtg.com">www.mmcmtg.com</a></p>

<p><b>MAYFLOWER</b> (Moving Company)</p> <p>Terry Stewart PO Box 1878 Cranberry Township, PA 16066 Tel: 724-553-3989 Fax: 724-553-3967 <a href="mailto:Terry_Stewart@fifemove.com">Terry_Stewart@fifemove.com</a></p>	<p><b>ONE SOURCE BUSINESS CONNECTIONS</b> (Payroll Services)</p> <p>Keith Certo 4000 Washington Road Suite 104 McMurray, PA 15317 Tel: (412) 520-5280 <a href="mailto:keithcerto@onesourcebc.com">keithcerto@onesourcebc.com</a></p>	<p><b>SANI-PRODUCTS</b> (Professional Pest Control)</p> <p>Robert Davies 842 East Ohio Street Pittsburgh, PA 15212 Tel: (412) 322-5900 Fax: (412) 322-5909 <a href="mailto:bugmugrs@aol.com">bugmugrs@aol.com</a></p>
<p><b>SPEEDPRO IMAGING</b> (Large Format Printing)</p> <p>Scot Pennell 200 Bursca Drive, Suite 202 Bridgeville, PA 15017 Tel: (412) 220-9100 Fax: (412) 220-9105 <a href="mailto:spennell@speedpro.com">spennell@speedpro.com</a> <a href="http://www.speedpropghsouth.com">www.speedpropghsouth.com</a></p>	<p><b>WOODBURY FINANCIAL SERVICES, INC.</b> (Financial Planning)</p> <p>Jim Stossel 6000 Babcock Blvd. Suite 1009-B Pittsburgh, PA 15237 Tel: (412) 364-6446 x 302 Fax: (412) 369-2772 Cell: (412) 519-2395 <a href="mailto:jstossel@woodburyfinancial.net">jstossel@woodburyfinancial.net</a> <a href="http://www.secretsofsocialsecurity.org">www.secretsofsocialsecurity.org</a></p>	<p><b>KELLY BURGOS HARPER</b> (Communications &amp; Creative Services)</p> <p>Kelly Burgos Harper 612 Washington Ave Monaca, PA 15061 Tel: 818 970 7866 <a href="mailto:kellybharper@gmail.com">kellybharper@gmail.com</a> kellybharper.com</p>
<p><b>MCCARRELL LANDSCAPE CONSTRUCTION, LLC</b> (Landscape Construction)</p> <p>Suzette McCarrell 18 Hamilton Lane Clinton, PA 15026 Tel: 724 695 9099 Cell: 724 747 9794 Fax: 724 695 3723 <a href="mailto:smccarrell@McCarrellLandscapeConstruction.com">smccarrell@McCarrellLandscapeConstruction.com</a> <a href="http://www.mccarrelllandscapeconstruction.com">www.mccarrelllandscapeconstruction.com</a></p>	<p><b>KOEBERLE LAW FIRM</b></p> <p>Brian Koeberle, Attorney 2 Pen Center West Suite 115 Pittsburgh, PA 15276 Tel: 412 788 9554 <a href="mailto:brian@koeberlelaw.com">brian@koeberlelaw.com</a> <a href="http://www.koeberlelaw.com">www.koeberlelaw.com</a></p>	<p><b>BIN THERE DUMP THAT</b> (Residential Friendly Dumpsters)</p> <p>Bruce A. Kozak P.O. Box 245 Imperial, PA 15126 Tel: 724 218 1956 <a href="mailto:bkozak@bintheredumpthat.com">bkozak@bintheredumpthat.com</a> <a href="http://www.pittsburghdumpsterrental.net">www.pittsburghdumpsterrental.net</a></p>
<p><b>PIERCE MEDIA</b> (video production)</p> <p>Tim Pierce 217 Highland Hills Drive Follansbee, WV 26037 Tel: 740 632 2800 <a href="mailto:piercemedia@mac.com">piercemedia@mac.com</a> <a href="http://www.piercemediaproductions.com">www.piercemediaproductions.com</a></p>	<p><b>CARPETS, ETC.</b> (Carpet &amp; Upholstery Cleaning)</p> <p>Eric Schwederowski (412) 221 8851 <a href="mailto:eric@carpetsetc-pgh.com">eric@carpetsetc-pgh.com</a> <a href="http://www.carpetsetc-pgh.com">www.carpetsetc-pgh.com</a></p>	<p><b>ATI WORKSITE SOLUTIONS</b></p> <p>Vanessa Swickline 5949 W Raymond St. Indianapolis, IN 46241 Tel: 412 742 9036 <a href="mailto:Vanessa.swickline@ATIpt.com">Vanessa.swickline@ATIpt.com</a> <a href="http://www.atiworksitesolutions.com">www.atiworksitesolutions.com</a></p>
<p><b>MARY KAY</b></p> <p>Stephanie Milazzo 814 332 7486 <a href="mailto:stephaniemilazzo@marykay.com">stephaniemilazzo@marykay.com</a> <a href="http://www.marykay.com/stephaniemilazzo">www.marykay.com/stephaniemilazzo</a></p>		

	2016 Total		2017		April	
	Given	Received	Given	Received	Given	Received
Accountant—Susan Ansell	8	5	5	6		1
Advertising Materials – Ed Grimes	2	11	1	2	4	3
Contractor – Robert Schiff					2	1
Automobile Service – Dick Kernick	2	3	1	8		1
Banking—John McLay	6	8	3	1	4	
Bug Mugger - Bob Davies	2	8	1	1	1	3
Contractor – Robert Schiff						
Computer - Brian Thomas	4	3	4	2		
Mortgage Broker – Zafar Mohsin			1	2		
Financial Broker – Jim Stossel	6	2	2	5	1	1
Insurance – Bernie Slutiak	8	12	3	3	2	
Payroll – Keith Certo	6	8	4	5	1	2
Printing-Large Format—Scot Pennell	4	1	2	2		1
Real Estate – Michele Long	6	5	1	2	1	1
Relocation Services – Terry Stewart	6	1	2			
Cable Advertising – Lori Melchiorre	8	5	3	1	2	
Web Design – Denise Sinkavich	11	9	10	6		1
Landscaping – Suzette McCarrell	6	3	2	1	1	1
Attorney – Brian Koeberle	4	9	3	2	1	1
Worksite Safety-Vanessa Swickline						
Mary Kay Cosmetics – Stephanie Milazzo						
AT&T Mobility Services – Rachel King	2	3	3	2		
Video Production – Tim Pierce	4	2	1	1		1
Carpet Cleaning – Eric Schwederowski	1	1	1	1	1	1
Marketing – Kelly Burgos-Harper	1	2	1			2
Residential Dumpster- Bruce Kozak		2	1	3		
<b>TOTAL REFERRALS</b>	<b>113</b>	<b>113</b>	<b>56</b>	<b>56</b>		

**We would like to welcome our newest members: Stephanie Milazzo of Mary Kay & Vanessa Swickline of ATI Worksite Solutions.**

**Top tipper of the month of April: John McLay of First Commonwealth & Ed Grimes of Good Advertising. Both gave 4 referrals.**

**GPBC is looking for new members: hair stylist, handyman, florist, spa, printer, commercial realtor and many more.**