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THE CONNECTION

November 2017

THE GREATER PITTSBURGH BUSINESS CONNECTION meets at Eat 'n Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!

Visit our website: www.gpbc-pgh.org and follow us on twitter: @GPBCAirportChap

Officers

President.....Denise Sinkavich
 Vice-President.....Suzette McCarrell
 Treasurer.....Bernie Slutiak
 Secretary.....Lori Melchiorre
 Director.....Eddie Grimes

Membership.....Jim Stossel
 Sergeant-at-Arms..... Keith Certo
 Social Director.....Lori Melchiorre
 Newsletter Editor.....Lori Melchiorre
 Historian.....Jim Stossel

Scheduled Speakers

<u>DATE</u>	<u>10 MINUTE SPEAKER</u>	<u>5 MINUTE SPEAKER</u>
Nov 22	Brian Koeberle	Dr Neha Kumar
Nov 29	Eric Schwiederowski	Eddie Grimes
Dec 6	Richard Coyner	Bob Davies
Dec 13	Keith Certo	Lori Melchiorre
Dec 20	Stephanie Milazzo	Suzette McCarrell
Jan 3	Michelle Long	John McClay

Only members speak, there are no outside speakers. The speakers are allotted time to demonstrate the unique aspects of his or her business.

REMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE FOLLOWING WEEK'S SPEAKER TO SWITCH WITH YOU.

GPBC MEMBERSHIP DIRECTORY

<p>MINUTEMAN PRESS</p> <p>Richard Coyner 20325 Route 19 Cranberry Township, PA 16066 Tel: 724 772 4911 Fax: 724 772 4912 cranberrytwp@minutemanpress.com</p>	<p>ANSELL & ASSOCIATES, P.C. (Certified Public Accountant)</p> <p>Susan J. Ansell, CPA 3025 Washington Road, Suite 300 McMurray, PA 15317 Tel: (724) 941-6350 Fax: (724) 941-6377 Cell: (724) 350-6218 cpaplus@verizon.net www.ansellcpa.com</p>	<p>BT CONSULTING SERVICE (Small Business Computer Consulting)</p> <p>Brian Thomas 123 Washington Street, Suite 151, Washington, PA 15301 Tel: (412) 469-0733 Fax: (412) 469-0732 bthomas@btconsultingservice.com www.btconsultingservice.com</p>
<p>COMCAST SPOTLIGHT (Video Advertising)</p> <p>Lori Melchiorre Senior Account Executive 7 Parkway Center, Suite 550 Pittsburgh, PA 15220 Tel: (412) 444-2145 Mobile: (412) 432 6294 Lori_Melchiorre@comcast.com comcastspotlight.com/pittsburgh</p>	<p>DDS WEB DESIGN (Web Design)</p> <p>Denise Sinkavich PO Box 652 Imperial, PA 15126 Tel: (412) 965-1390 Denise@ddswebdesign.com ddswebdesign.com</p>	<p>MOON DIAMOND DENTAL</p> <p>Neha A Kumar, DDS 995 Beaver Grade Rd A2 Moon Township, PA 15108 moondiamonddental@gmail.com moondiamonddental.com</p>
<p>MARY KAY</p> <p>Stephanie Milazzo 814 332 7486 stephaniemilazzo@marykay.com www.marykay.com/stephaniemilazzo</p>	<p>GOOD ADVERTISING (Advertising Specialties)</p> <p>Eddie & Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Cell (412) 576-7513 goodadv@comcast.net www.good-advertising.com grimes.s@comcast.net</p>	<p>INSURANCE CONSULTANTS OF PGH (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Tel: (412) 344-2800 Fax : (412) 344-2805 Cell: (412) 498-7990 bslutiak@icpitt.com</p>
<p>KELLER WILLIAMS (Real Estate)</p> <p>Michele Long 417 Walnut St Sewickley, PA 15143 Tel: 412-749 0100 Cell: 412-735-0753 michelelong@kw.com www.besthomesinpittsburgh.com</p>	<p>KERNICK TIRE CENTER & AUTO REPAIR (Automobile Service)</p> <p>Dick Kernick 4470 Steubenville Pike Robinson Township, PA15205 Tel: 412-922-6181 kernicktire@verizon.net</p>	<p>MOHSIN MORTGAGE CORPORATION</p> <p>Zafar Mohsin 3075 Washington Road Upper Level Bridgeville, PA 15017 Tel: 412 221 1569 Fax: 412 221 1625 zafm@mmcmgt.com www.mmcmgt.com</p>

<p>MAYFLOWER (Moving Company)</p> <p>Terry Stewart PO Box 1878 Cranberry Township, PA 16066 Tel: 724-553-3989 Fax: 724-553-3967 Terry_Stewart@fifemove.com</p>	<p>ONE SOURCE BUSINESS CONNECTIONS (Payroll Services)</p> <p>Keith Certo 4000 Washington Road Suite 104 McMurray, PA 15317 Tel: (412) 520-5280 keithcerto@onesourcebc.com</p>	<p>SANI-PRODUCTS (Professional Pest Control)</p> <p>Robert Davies 842 East Ohio Street Pittsburgh, PA 15212 Tel: (412) 322-5900 Fax: (412) 322-5909 bugmugrs@aol.com</p>
<p>WesBanco (Bank)</p> <p>John J. McLay 5035 Curry Road Pittsburgh, PA 15236 Tel: (412) 902-3939 Fax: (412) 902-3960 jmclay@wesbanco.com www.wesbanco.com</p>	<p>WOODBURY FINANCIAL SERVICES, INC. (Financial Planning)</p> <p>Jim Stossel 6000 Babcock Blvd. Suite 1009-B Pittsburgh, PA 15237 Tel: (412) 364-6446 x 302 Fax: (412) 369-2772 Cell: (412) 519-2395 jstossel@woodburyfinancial.net www.secretsofsocialsecurity.org</p>	<p>KELLY BURGOS HARPER (Communications & Creative Services)</p> <p>Kelly Burgos Harper 612 Washington Ave Monaca, PA 15061 Tel: 818 970 7866 kellybharper@gmail.com kellybharper.com</p>
<p>MCCARRELL LANDSCAPE CONSTRUCTION, LLC (Landscape Construction)</p> <p>Suzette McCarrell 18 Hamilton Lane Clinton, PA 15026 Tel: 724 695 9099 Cell: 724 747 9794 Fax: 724 695 3723 smccarrell@McCarrellLandscapeConstruction.com www.mccarrelllandscapeconstruction.com</p>	<p>KOEBERLE LAW FIRM</p> <p>Brian Koeberle, Attorney 2 Penn Center West Suite 115 Pittsburgh, PA 15276 Tel: 412 788 9554 brian@koeberlelaw.com www.koeberlelaw.com</p>	<p>CARPETS ETC. (Carpet & Upholstery Cleaning)</p> <p>Eric Schwiederowski (412) 221 8851 eric@carpetsetc-pgh.com www.carpetsetc-pgh.com</p>
<p>PIERCE MEDIA (video production)</p> <p>Tim Pierce 217 Highland Hills Drive Follansbee, WV 26037 Tel: 740 632 2800 piercemedi@mac.com www.piercemediaproductions.com</p>		

	2016 Total		2017		October	
	Given	Received	Given	Received	Given	Received
Accountant—Susan Ansell	8	5	11	8	1	
Advertising Materials – Ed Grimes	2	11	14	13	1	
Automobile Service – Dick Kernick	2	3	1	22		4
Banking—John McLay	6	8	11	5	2	2
Bug Muggger - Bob Davies	2	8	5	9		1
Dental Services – Dr Neha Kumar					1	2
Computer - Brian Thomas	4	3	8	4		
Mortgage Broker – Zafar Mohsin			1	8		1
Financial Broker – Jim Stossel	6	2	6	8		1
Insurance – Bernie Slutiak	8	12	11	6	5	2
Payroll – Keith Certo	6	8	11	8		2
Real Estate – Michele Long	6	5	7	7	1	2
Relocation Services – Terry Stewart	6	1	3	1	1	
Video Advertising – Lori Melchiorre	8	5	9	3	3	
Web Design – Denise Sinkavich	11	9	17	7	2	1
Landscaping – Suzette McCarrell	6	3	6	4	1	
Attorney – Brian Koeberle	4	9	6	7	2	
Printing Services – Richard Coyner						
Mary Kay Cosmetics – Stephanie Milazzo			4	3		1
Video Production – Tim Pierce	4	2	1	4		2
Carpet Cleaning – Eric Schwederowski	1	1	4	6	1	
Marketing – Kelly Burgos-Harper	1	2	2	5		
TOTAL REFERRALS	113	113	138	138	21	21

Top tipper for the month of October is Bernie Slutiak. Bernie gave 5 referrals!

GPBC is looking for new members: hair stylist, handyman, florist, spa, commercial realtor and many more.